



SouthEnd

a GYANSYS company

Inspired by our Customers, Led by our People, Powered by Knowledge

Corporate Presentation

SAP Recognized Expertise
in Cloud Procurement Solutions



In a Nutshell

Our Mission is to improve people's life by helping them buy better through technology application and improvement in processes

Incorporated in 2006 and focused on SAP Ariba

17+ years of experience in SAP Ariba

*Offices in Argentina, Brazil and USA.
Services in America & Europe*

Companies like Telefónica & Santander have been our clients for the past 14 years

YoY growth over 40% with excellence in execution

100+ successful go-lives of SAP Ariba projects

100.000+ yearly hours of ISO 9001 certified SAP Ariba Application Support Service

85+ experts SAP Ariba consultants

We have the largest group of specialized consulting services in SAP Ariba, in Latin America. Our strength is based on the solid experience of our professionals and supported by our internal training methodology

Where do we come from



2006

Incorporated in Buenos Aires, Argentina with an strategic alliance with Santander & Telefónica



Leading the implementation of the On-Premise Ariba solution for Santander in Brazil, Argentina, Chile, Mexico, US, Spain, Portugal, UK & Germany

2010



ISO:9001 certified Application Support Center created



Developed our own methodologies and tools to optimize execution

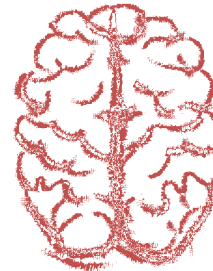
2014

Develop a strong alliance with SAP Ariba in LAC, supporting their consultancy team, with T&M engagements, with projects in Colombia, Mexico, Puerto Rico, Brazil and Argentina



Open our affiliate in Brazil and start operations, bringing in an SAP Team and convert them into SAP Ariba consultants

2016



Created the Centre of Excellence with Solutions Experts on Cloud Based Solutions



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2021

Growth 100% in 2018, and start operations in the US

2019 LAC SAP Ariba Partner of the Year (PoY) Award

In 2022, GyanSys acquires SouthEnd

GyanSys is a leading mid-tier systems integrator supporting global enterprise customers.

As a recognized **innovator** in digital and process transformation, GyanSys is a global mid-tier systems integrator & professional services firm with leading capabilities in SAP, Salesforce, ServiceNow, and Analytics. Combining unmatched experience and specialized skills across 15+ industries, we offer advisory, implementation, and managed service solutions.

Our 2000+ employees deliver on the promise of technology serving more than 250 customers. We embrace the power of change to create value and shared success for our clients, employees, and communities.

We are headquartered in Indianapolis, Indiana, with delivery centers worldwide.

17+

Years of Growth

2000+

Professionals

750+

Projects Delivered

250+

Customers

98%+

Customer Retention



Partnerships

GyanSys has been a trusted SAP partner since 2008 as a software license reseller and implementation partner for the manufacturing, consumer products, and life sciences industries. SAP has certified our delivery centers for managed services operations.

We are an enterprise Salesforce partner with considerable integration experience in complex, multi-cloud environments for the manufacturing and consumer products industries.

As a Microsoft Gold partner, we provide enterprise application development, Azure DevOps, cloud migration, and cloud analytics services.

What do we do

SAP Ariba solutions design
and implementation



Application Support and
solutions expert advise



Training and Supplier
Enablement



Offerings

SAP

SAP S/4HANA
Customer Experience
Digital Supply Chain Management
People & HR Management
Spend Management
Security and GRC
Signavio
Business Technology Platform

Salesforce

Sales Cloud
Service Cloud
Field Service
Experience Cloud
Marketing Cloud
MuleSoft
Tableau
Salesforce-SAP Connector

Microsoft

ServiceNow

GyanSys Products

Salesforce-SAP Connector
Speedy Solutions

Services

Advisory

Digital Transformation

Global Delivery
PMO
Testing
DevOps

Managed Services

Cloud

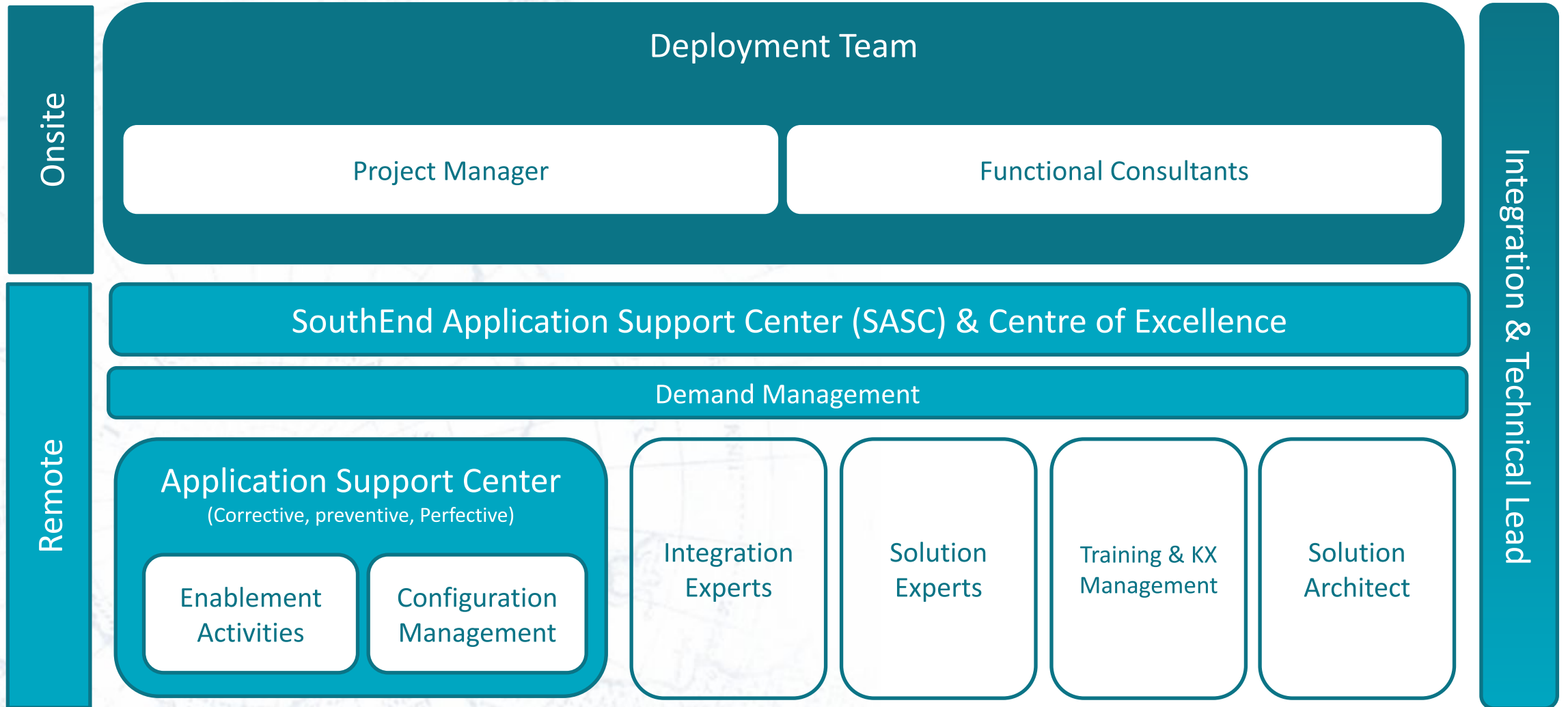
Analytics

Change Management

ITSM

How do we do it

Our Delivery Model: Focused on service excellence and leveraging our strengths





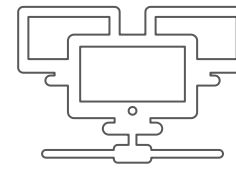
Corrective

Reactive modification of a software product performed after delivery to correct discovered problems



Preventive

Modification of a software product after delivery to detect and correct latent faults in the software product before they become effective faults



Perfective

Modification of a software product after delivery to improve performance or maintainability



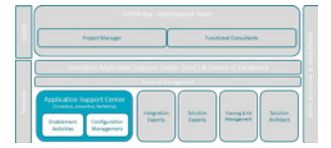
Administratio

Platform administration focused on reducing TCO

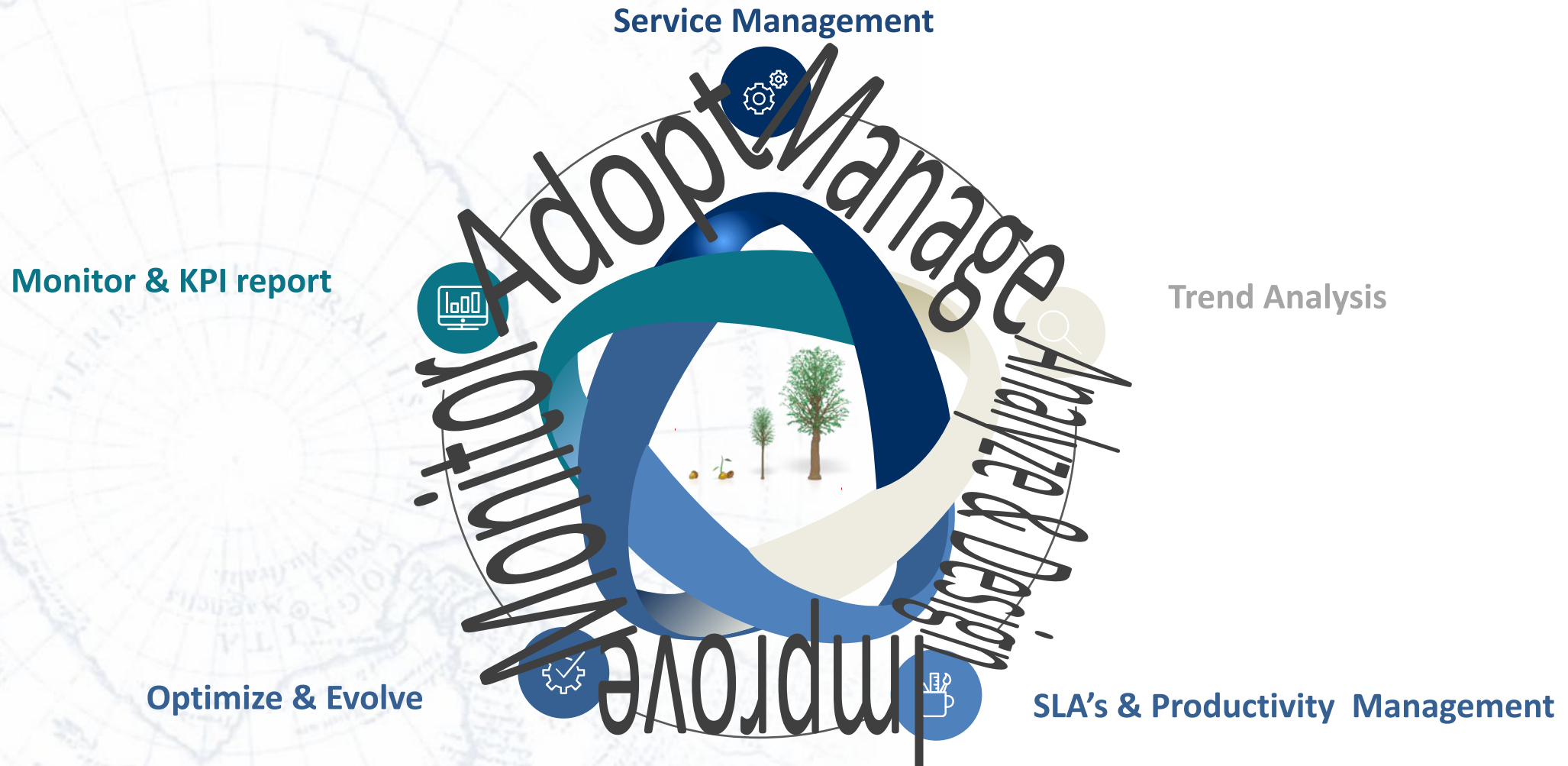
User Training, User Manuals maintenance, Supplier Enablement.

Application Support Service

Project Life Cycle



"The end of an implementation Project is just the beginning of a user's adoption project. Project success should only be measured in terms of user adoption. In that process is where our Application Support Services becomes a key facilitator"



Our Team



With more than fifty consultants, we have the largest group of specialized consulting services in SAP Ariba, in Latin America. Our strength is based on the solid experience of our professionals and supported by our internal training methodology.



Strategic Sourcing

- SAP Ariba Sourcing
- SAP Ariba Direct Sourcing
- SAP Ariba Supplier Management
- SAP Ariba Contracts



Collaborative Commerce

- SAP Ariba Catalog
- SAP Ariba Buying
- SAP Ariba Commerce Automation
- SAP Ariba SCC
- SAP FieldGlass



Centre of Excellence

- Application Support Services
- Training
- Solution Experts
- Supplier Enablement
- Solution Architect

SAP Ariba Integration



Some of our implementation services' clients

 **RENNER**

 **Santander**


natura

raízen

USIMINAS 

YPF

TGS 

InBetta 

**PORTO
SEGURO** 

 **POPULAR**

 **Pampa** energía

edenor 

 **brf**


mission

arauco


Usina Lins


CPFL
ENERGIA

 **Safr**

 **SPIC**


Usina Batatais

Claro 

 **InterCement**

 **FURUKAWA
ELECTRIC**


nu bank

USIMINAS 

comgas

 **Duratex**

 **MRV**


ourofino

O Boticário

agraria 

móve


IGUA

intelbras

Globant 

Our Application Support Services Clients



Why SouthEnd?





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